

G



HYBRID IT

Let's go.
Together.



Jamie Ferullo – Director, HPE Business Unit

GoHybridIT is a unique Partner Enablement Program with online portal interaction.

Specifically designed to provide a variety of tools and benefits to help our partners build their business with HPE and Ingram

Partner Enablement Enablement

- Ingram Micro's HPE services renewal portal - <http://www.smartenablement.com/Login.aspx>
- Ingram Micro Professional & Training Services and HPE-certified training center
- No-charge configuration services on Ingram Micro's HPE product inventory (BTO)
- Digital marketing campaigns
- HPE Partner Ready Program & deal registration
- Business Transformation Center
- World-class HPE-certified technical pre-sales support





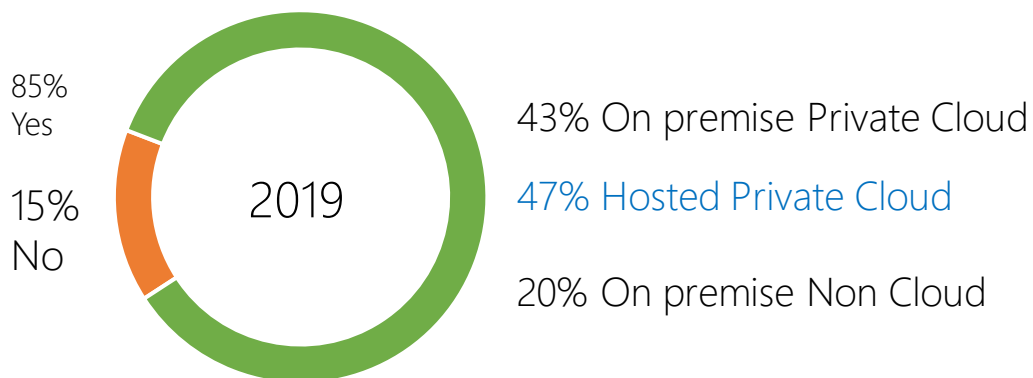
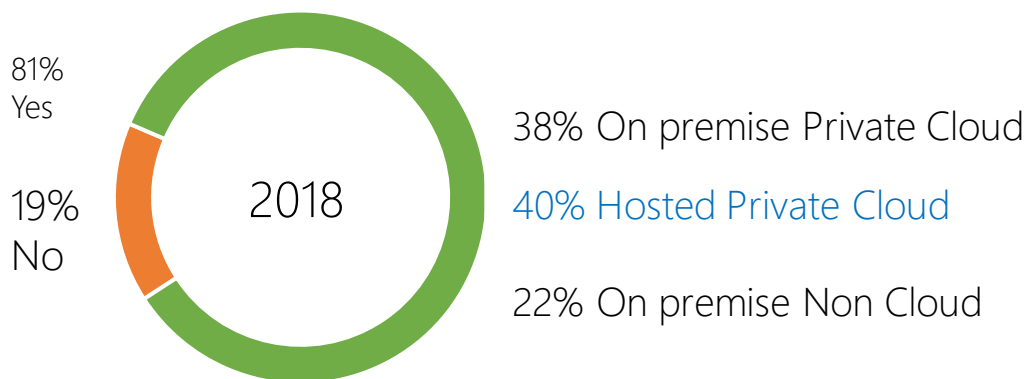
IngramMicro
HybridSolutions

Karl Connolly – Ingram Micro Enterprise Accounts Chief Technologist

80% of Customers are Repatriating

More customers expect to repatriate workloads next year

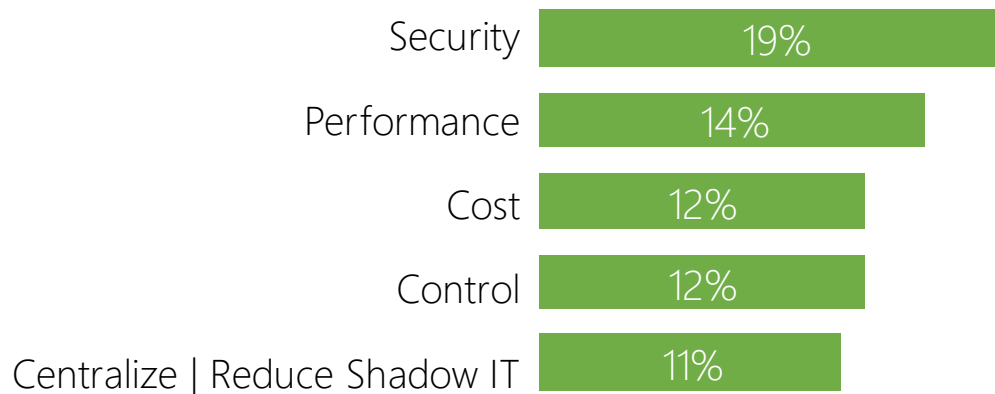
Public Cloud Repatriation Rates



% of Public applications expected to be repatriated over the next 2 years



Top repatriation drivers



A first-person perspective shot looking down at a person's feet on a train platform. The person is wearing blue denim jeans and bright orange lace-up shoes. They are standing on a grey metal grating with horizontal ridges. A white horizontal band is painted across the grating, with the words "MIND THE GAP" written in large, white, block letters. Below the white band is a yellow horizontal band. At the bottom of the frame, there is a section of the platform floor with a grid of circular studs. Above the grating, a dark metal beam is visible with several black plastic clips or fasteners.

MIND THE GAP

IngramMicro HybridSolutions

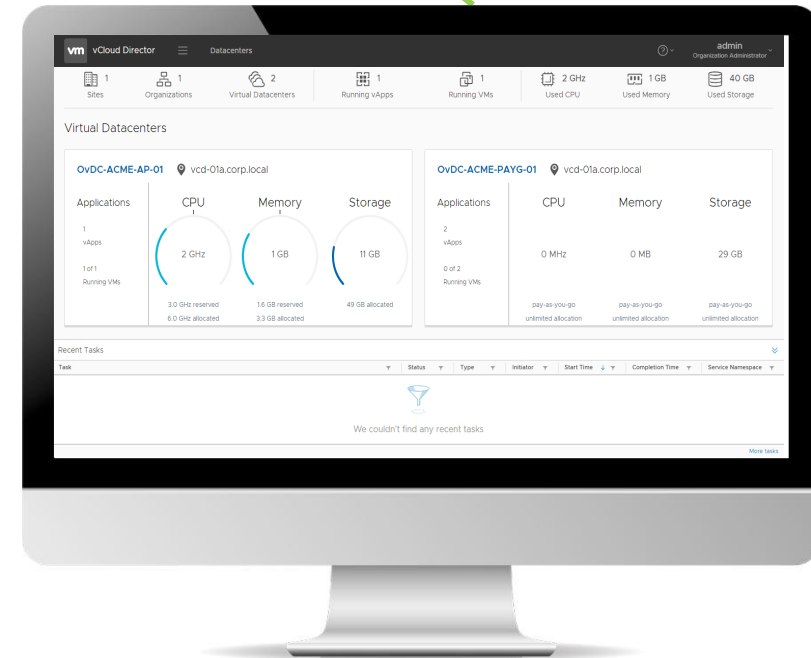
Class of partner offerings that Ingram Micro brings to market to address hybrid use cases.



CenturyLink – Hosted Private Cloud



Infrastructure managed by CenturyLink



Above the hypervisor managed by Partner*

* CenturyLink Managed Services Anywhere can provide complete management as an add on.

CenturyLink Private Cloud – Detail

 Intel® Xeon® Scalable Processors



VMware validated design







HCI Appliance – Node Configuration (x4)

Type: HP ProLiant DL360 Gen10
NIC: 10 GigE Copper
CPU Count: 2 (28 core)
CPU : Intel Skylake G5120
RAM: 256GB
Data Hard Drives: 10TB SSD (3.84TB raw | 2.5TB usable per drive)
(HPE Read Intense Drives x 4)
Caching Hard Drive: 880GB RAW
(HPE Mixed Use Drive (Caching) x 1)

Virtualization

Hypervisor: VMware Cloud Foundation (vSphere, VSAN, NSX) & vCloud Director

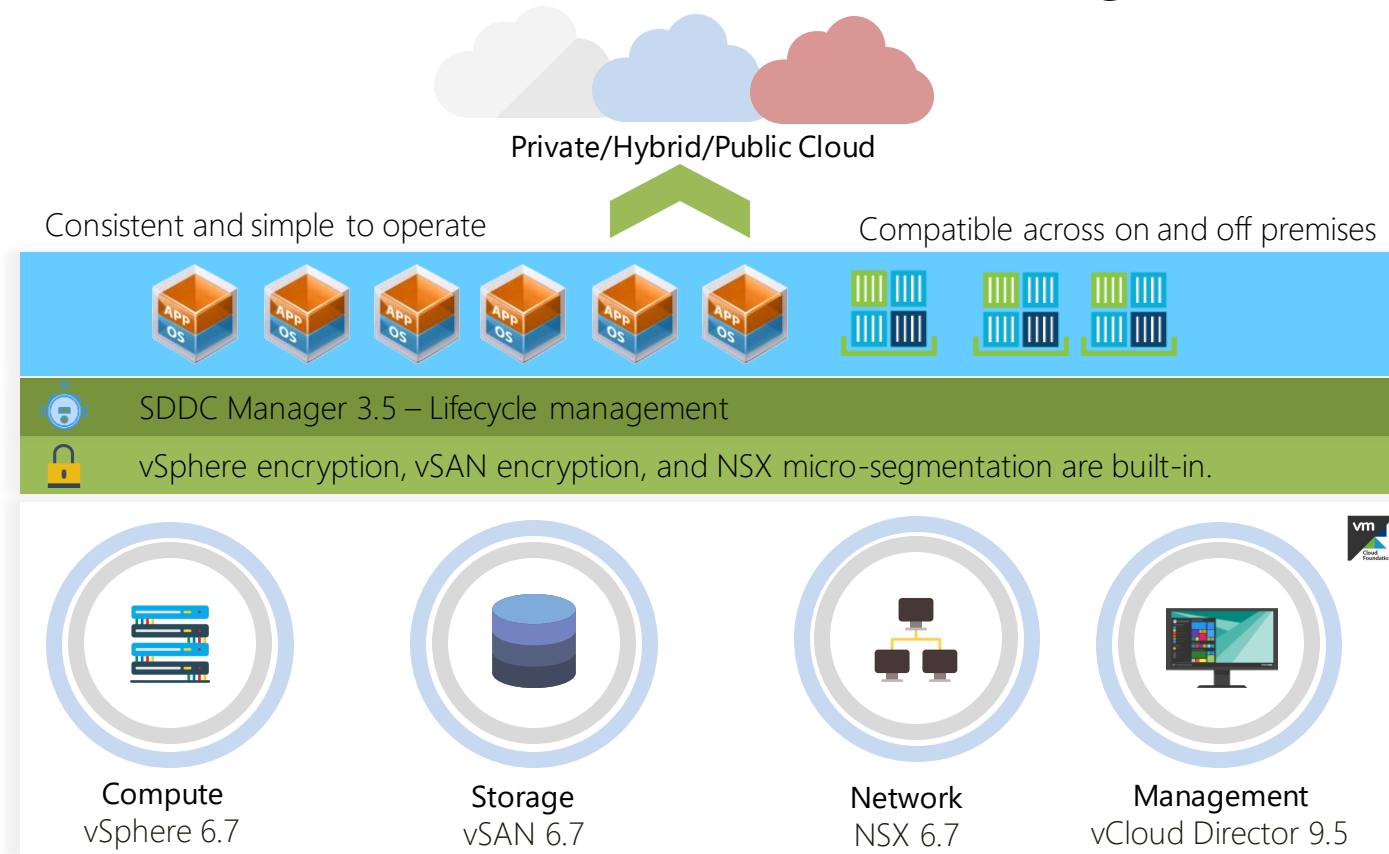
Networking (x2)

Cisco Nexus 9108TX 48 Port 10 GigE Switch

Expansion Options

Add up to three (3) 3.84TB SSDs per node
Add up to 1.5TB of RAM per node
Add n+ nodes (max 64)

VMware Cloud Foundation – Validated Design



Value Proposition



Flexibility



Scalability



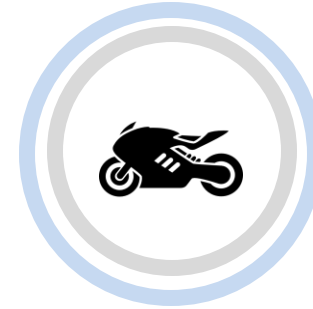
Optimization



Single Tenant



Compliance



Performance



Predictable



**Hewlett Packard
Enterprise**

Tried, Tested, Engineered HyperConverged Infrastructure

Built, Managed, Monitored, Secured

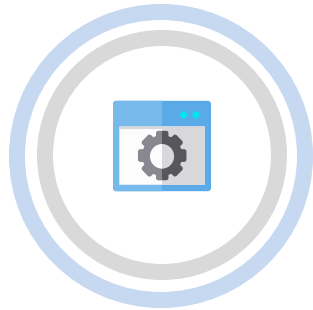


CenturyLink™

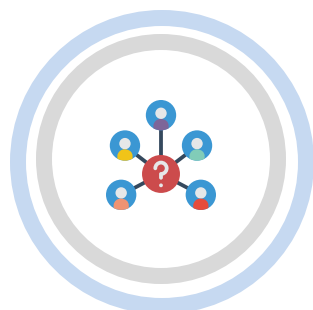
Use Cases



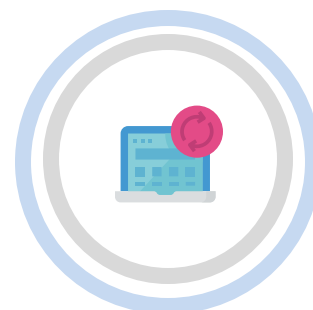
Critical Applications
SAP ORACLE Microsoft IBM



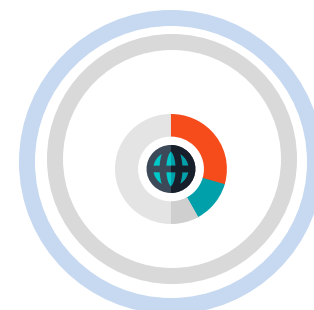
VDI
vmware citrix



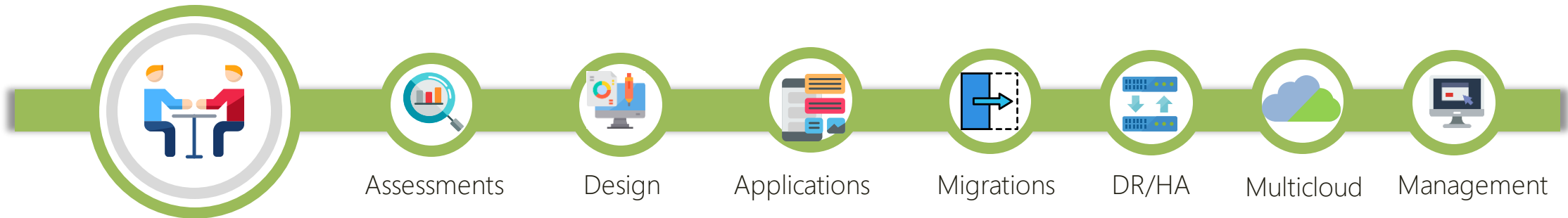
Unified Communications
AVAYA Microsoft CISCO



Dev/Test
CHEF docker puppet kubernetes

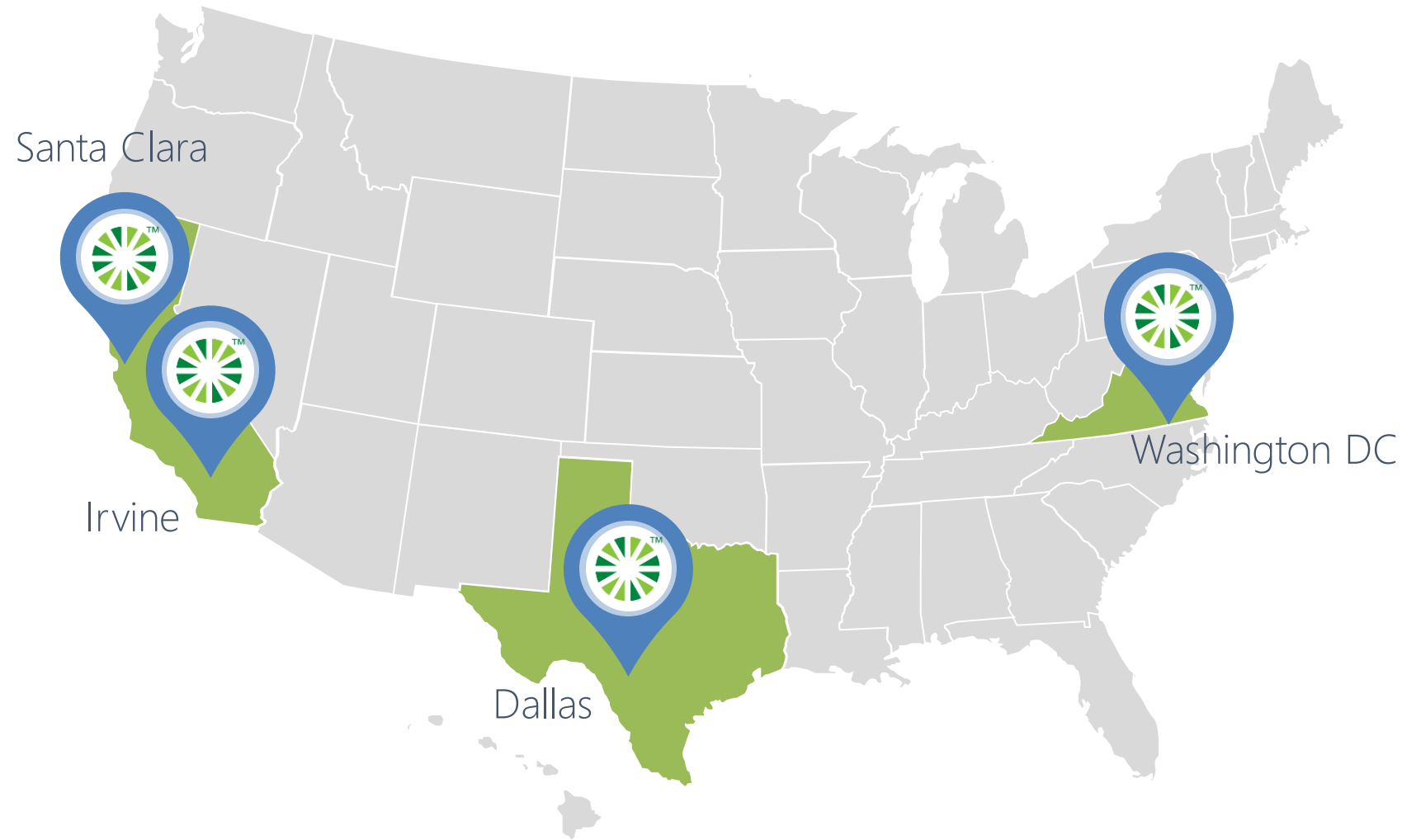


Big Data/ BI
splunk Hadoop mongoDB



Partner Services

U.S. Locations Availability Beginning Q1 2019



4 Instances of CPC at each of the 4 locations
(64 nodes total)
(16 instance of CPC total)



Thank you for joining us today

Visit us in the Solutions Pavilion for more information.
Ingram/HPE Booth 409/411

Sign up for GoHybridIt and get a free massage.

For more information, visit our Ingram/HPE booth or sign up at - www.gohybridit.com





INGRAM MICRO[®]